

**BOEHM, KURTZ & LOWRY**

ATTORNEYS AT LAW  
36 EAST SEVENTH STREET  
SUITE 1510  
CINCINNATI, OHIO 45202  
TELEPHONE (513) 421-2255  
TELECOPIER (513) 421-2764

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APR 05 2012

PUBLIC SERVICE  
COMMISSION

**VIA HAND DELIVERY**

April 5, 2012

Mr. Jeff Derouen, Executive Director  
Kentucky Public Service Commission  
211 Sower Boulevard  
Frankfort, Kentucky 40602

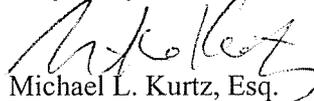
**Re: Case No. 2011-00036**

Dear Mr. Derouen:

Please find enclosed the original and ten (10) copies each of the DIRECT REHEARING TESTIMONY AND EXHIBITS OF LANE KOLLEN and STEPHEN J. BARON on behalf of the KENTUCKY INDUSTRIAL UTILITY CUSTOMERS, INC. for filing in the above-referenced matter.

By copy of this letter, all parties listed on the Certificate of Service have been served. Please place these documents of file.

Very Truly Yours,



Michael L. Kurtz, Esq.

Kurt J. Boehm, Esq.

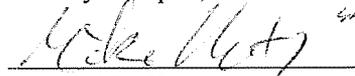
**BOEHM, KURTZ & LOWRY**

MLKkew  
Attachment

cc: Certificate of Service  
Richard Raff, Esq.  
David C. Brown, Esq.

**CERTIFICATE OF SERVICE**

I hereby certify that a copy of the foregoing was served by electronic mail (when available) or by mailing a true and correct copy by overnight mail, unless other noted, this 5<sup>th</sup> day of April, 2012 to the following



Michael L. Kurtz, Esq.

Kurt J. Boehm, Esq.

Mark A Bailey  
President CEO  
Big Rivers Electric Corporation  
201 Third Street  
Henderson, KY 42419-0024

Sanford Novick  
President and CEO  
Kenergy Corp.  
P. O. Box 18  
Henderson, KY 42419

Douglas L Beresford  
Hogan Lovells US LLP  
Columbia Square  
555 Thirteenth Street, NW  
Washington, DC 20004

Melissa D. Yates  
Attorney  
Denton & Keuler, LLP  
555 Jefferson Street  
P. O. Box 929  
Paducah, KY 42002-0929

J. Christopher Hopgood  
Dorsey, King, Gray, Norment & Hopgood  
318 Second Street  
Henderson, KY 42420

Albert Yockey  
Vice President Government Relations  
Big Rivers Electric Corporation  
201 Third Street  
Henderson, KY 42419-0024

Mr. Dennis Howard  
Assistant Attorney General  
1024 Capital Center Drive  
Frankfort, KY 40601

Honorable James M Miller  
Attorney at Law  
Sullivan, Mountjoy, Stainback & Miller, PSC  
100 St. Ann Street  
P.O. Box 727  
Owensboro, KY 42302-0727

**COMMONWEALTH OF KENTUCKY  
BEFORE THE PUBLIC SERVICE COMMISSION**

**RECEIVED**

APR 05 2012

PUBLIC SERVICE  
COMMISSION

**In the Matter of:**

**APPLICATION OF BIG RIVERS )  
ELECTRIC CORPORATION FOR ) CASE NO. 2011-00036  
A GENERAL ADJUSTMENT IN RATES )**

**REHEARING TESTIMONY  
AND EXHIBITS  
OF  
LANE KOLLEN**

**ON BEHALF OF THE  
KENTUCKY INDUSTRIAL UTILITY CUSTOMERS, INC.**

**J. KENNEDY AND ASSOCIATES, INC.  
ROSWELL, GEORGIA**

**March 2012**

COMMONWEALTH OF KENTUCKY  
BEFORE THE PUBLIC SERVICE COMMISSION

**In the Matter of:**

APPLICATION OF BIG RIVERS            )  
ELECTRIC CORPORATION FOR        )    CASE NO. 2011-00036  
A GENERAL ADJUSTMENT IN RATES    )

REHEARING TESTIMONY OF LANE KOLLEN

1    Summary  
2

3    **Q.    Please state your name and business address.**

4    A.    My name is Lane Kollen. My business address is J. Kennedy and Associates, Inc.  
5           ("Kennedy and Associates"), 570 Colonial Park Drive, Suite 305, Roswell,  
6           Georgia 30075.

7

8    **Q.    Please state your occupation and employer.**

9    A.    I am a utility rate and planning consultant holding the position of Vice President  
10           and Principal with the firm of Kennedy and Associates.

11

12   **Q.    Did you previously file testimony in this proceeding?**

13   A.    Yes. I previously filed Direct Testimony on behalf of KIUC summarizing all of  
14           the KIUC revenue requirement recommendations and addressing specific revenue  
15           requirement issues.

1

2 **Q. What is the purpose of your Rehearing testimony?**

3 A. The purpose of my testimony is to respond to three issues addressed by Company  
4 witnesses Mr. Mark Hite and Mr. John Wolfram in their Rehearing testimonies,  
5 all of which inappropriately would increase the rate increase already authorized  
6 by the Commission: 1) an increase in rate case expense amortization from the  
7 estimate included in the Company's requested rate increase, 2) an increase in  
8 depreciation expense to include construction work in progress ("CWIP") at the  
9 end of the test year that the Company claims actually was in-service, and 3) an  
10 increase in depreciation expense to include CWIP at the end of the test year that  
11 the Company claims was not in-service at that time, but actually was in-service  
12 prior to the effective date of new rates in this proceeding.

13

14 **Q. Please summarize your testimony.**

15 A. I recommend that the Commission reject all three requests. First, the Commission  
16 should limit the rate case expenses to the Company's initial estimate and reject  
17 the additional amount now claimed. Most of additional amount claimed is due to  
18 charges from the Company's two outside law firms, and primarily from Hogan &  
19 Lovells, the Company's Washington, D.C. law firm.

20 Second, the Commission should reject an increase in depreciation expense  
21 on CWIP at the end of the test year that the Company now claims was in-service  
22 even though it was reported as CWIP in accordance with Generally Accepted  
23 Accounting Principles ("GAAP") and the RUS Uniform System of Accounts

1 (“USOA”). The Commission is entitled to rely on the accuracy of the Company’s  
2 accounting records for ratemaking purposes, yet the Company’s argument  
3 inescapably relies on the conclusion that its accounting records were in error and  
4 that amounts recorded in CWIP actually should have been recorded in plant-in-  
5 service. The Commission should not attempt to deconstruct the Company’s  
6 accounting records and then reclassify CWIP to plant-in-service for ratemaking  
7 purposes.

8 Third, the Commission should reject an increase in depreciation expense  
9 on CWIP that was not in service until after the end of the test year even if it was  
10 in-service prior to September 1, 2011 when new rates went into effect. In its  
11 Order in this proceeding, the Commission adopted and strongly affirmed the  
12 traditional test year as the conceptual framework for its quantification of the  
13 revenue requirement and, on that basis, rejected all post-test year adjustments as a  
14 matter of ratemaking principle within that framework. The Company’s request  
15 directly violates the conceptual framework set forth by the Commission. The  
16 Company failed to provide any compelling reason why the Commission should  
17 selectively adopt this single post test year adjustment to increase depreciation  
18 expense while ignoring other post test year adjustments that reduce expense. If  
19 the Commission nevertheless decides to adopt the Company’s adjustment, then it  
20 also should revisit and adopt the post-test year adjustment to reduce interest  
21 expense on the prepayment of the RUS Series A Note proposed by KIUC and  
22 rejected in the Order.

23 Finally, I recommend that the Commission allow the Company recovery

1 of its rate case expenses based on the initial estimate included in its rate increase  
2 request. The amount of this adjustment to the actual test year expense is  
3 \$281,719. I also recommend that the Commission correct the error in  
4 depreciation expense identified by the Company and described by Mr. Wolfram in  
5 his Rehearing Testimony. The amount of the error is \$450,000.

6  
7  
8  
9 **Rate Case Expenses**  
10

11 **Q. Please describe the Company's request for an increase in rate case expense.**

12 A. In its initial request, the Company estimated its rate case expenses at \$893,390,  
13 which it proposed to defer and then amortize over three years. Based on this  
14 estimate, the Company included \$299,643 for rate case expense in the revenue  
15 requirement (\$17,924 already in historic test year plus \$281,719 proforma  
16 adjustment). No party disputed this amount and the Commission should allow  
17 recovery of this amount.

18 However, the Company's actual rate case expenses through August 18,  
19 2011 were \$1,976,030, an increase of \$1,082,640, or more than double the  
20 estimate included in its rate increase request. The Company now seeks \$640,753  
21 in annual rate case amortization expense, or an additional \$341,110 rate increase  
22 to recover the actual expenses it incurred through August 18, 2011 in excess of  
23 the amount included in its initial request. If the additional amount is approved,  
24 the Company will recover an additional \$341,110 each year unless and until the  
25 additional amount incurred is recovered and rates are reset.

1

2 **Q. Has the Company prepared a schedule comparing its estimate in the rate**  
3 **increase request to the amount it now seeks in this rehearing proceeding?**

4 A. Yes. In response to KIUC Rehearing 7(a), the Company provided a schedule  
5 comparing the amount estimated and the amount actually incurred through August  
6 18, 2011 for each firm that provided professional services (“outside advisor”) that  
7 were included in the rate case expenses. I have replicated the Company’s entire  
8 response to KIUC Rehearing 7, including that schedule, as my Rehearing  
9 Exhibit\_\_\_(LK-1) for ease of reference.

10

11 **Q. What is the primary reason for the additional cost that the Company**  
12 **incurred?**

13 A. Of the \$976,052 in additional expense incurred, \$809,587, or nearly 83%, was  
14 due to amounts billed by the Company’s two outside law firms, Sullivan  
15 Mountjoy, its local regulatory law firm, and Hogan & Lovells, a Washington,  
16 D.C. law firm. Of the additional amounts billed by the Company’s outside law  
17 firms, \$723,270, or 89%, was due to amounts billed by Hogan & Lovells.

18

19 **Q. Were you able to review the activities of the Company’s outside attorneys to**  
20 **determine the reason for the additional charges?**

21 A. No. Throughout the course of the proceeding, the Company provided copies of  
22 the invoices from the outside law firms in response to Staff 1-52(c). However, the  
23 activities described on these invoices were redacted. Although the activities were

1 redacted, the hourly rates for the Sullivan Mountjoy partners ranged from \$125 to  
2 \$220. The hourly rates for the Hogan & Lovells partners ranged from \$650 to  
3 \$740, although these rates were discounted by 5% in the early months and by  
4 10% in the later months.

5 In response to the Company's rehearing request for additional rate case  
6 expense, KIUC sought to review the activities of the law firms to determine the  
7 basis for the extraordinary increase in expense and requested copies of the  
8 invoices that had been provided in response to Staff 1-52(c) in unredacted form.  
9 KIUC requested this information only for the activities and charges related to the  
10 rate case. The Company refused to provide the information requested, citing  
11 attorney-client and attorney work product privilege, in response to KIUC  
12 Rehearing 10. I have attached a copy of the Company's response to this request  
13 for ease of reference as my Rehearing Exhibit\_\_\_(LK-2).

14  
15 **Q. Should the Commission allow recovery of the Company's actual rate case**  
16 **expenses in excess of the amount included in its requested rate increase?**

17 A. No. The Company has failed to justify the increase in excess of its estimate. It  
18 has failed to demonstrate that the increase is just and reasonable or that it should  
19 be recovered from ratepayers. The Company's claim is based on nothing more  
20 than the fact that it was charged more than its estimate, citing the "amount of  
21 work that had to be performed" in response to KIUC Rehearing 8. The Company  
22 blamed this additional "work" on "the actions of the intervenors and the  
23 Commission, not Big Rivers," according to its response to KIUC Rehearing 8. I

1 have attached a copy of the entire response to KIUC Rehearing 8 as my Rehearing  
2 Exhibit \_\_\_(LK-3).

3 The result itself is evidence that the Company failed to adequately manage  
4 its rate case expenses or oversee the activities performed by its professional  
5 advisors. Among other lapses, the Company failed to control the exorbitant  
6 charges from Hogan & Lovells. The Company failed to provide any evidence in  
7 response to KIUC Rehearing 7(b) and (c) that it had performed any  
8 contemporaneous variance analyses, other than a tally of the amounts actually  
9 billed compared to the estimated amounts for each outside advisor. The Company  
10 provided no documents in response to KIUC 8(c) related to the Company's  
11 control over the scope of work and cost of outside services. The Company  
12 provided no documents in response to KIUC Rehearing 8(f) and (g), which sought  
13 copies of any correspondence with the outside advisors or internal correspondence  
14 regarding the Company's evaluation of or satisfaction with each outside firm's  
15 performance. The Company refused to provide copies of the unredacted invoices  
16 from its law firms for rate case activities in response to KIUC Rehearing 10, thus  
17 precluding KIUC, Staff and all other parties from reviewing the charges from the  
18 outside law firms in order to determine if, in fact, any of the additional charges  
19 were just and reasonable, let alone necessary

20  
21 **Q. Should the Commission simply accept the Company's actual rate case**  
22 **expenses based on its precedent of using actual expenses rather than**  
23 **estimated expenses?**

1 A. No. The Commission's precedent is not a ratemaking principle or standard and is  
2 more akin to a ratemaking tool or approach. If the utility had managed its rate  
3 case expenses, the actual expense prior to the date of the Order arguably would be  
4 less than the total estimated cost to prosecute a rate case because the actual  
5 expenses necessarily would not include the expenses incurred after the date of the  
6 Order. The Commission's precedent is a tool or approach that provides a  
7 practical limit on the use of improperly inflated utility estimates, and should not  
8 now be turned inside out and used as the basis to recover actual expenses that far  
9 exceed the estimate. If the Commission allows its precedent to be misused in this  
10 manner, then other utilities also may view such a change in approach as an  
11 opportunity to revise and increase their rate increase requests after their initial  
12 estimates.

13 The other concern if the Commission allows its precedent to be misused in  
14 this manner is that it denies the Staff and intervenors the opportunity to  
15 investigate excessive expenses that are not even known until shortly before the  
16 Commission issues its Order in a rate case proceeding. At that stage of the  
17 procedural schedule, discovery has been completed, intervenors have filed their  
18 testimony, and hearings have been completed. The only reason that the Staff and  
19 intervenors could engage in discovery on the additional rate case expenses in this  
20 proceeding is that the Commission agreed to consider the Company's claim that  
21 the Commission had not included *any* recovery of its estimated expenses, let  
22 alone the much greater actual expenses.

23

1 **Q. If the Commission limits the rate case expenses to the amount estimated by**  
2 **the Company, will the Company be required to writeoff any deferred**  
3 **amounts?**

4 A. No. The Company did not defer its rate case expenses. The Company expensed  
5 the rate case costs as they were incurred, according to its response to KIUC  
6 Rehearing 7(e). That means that the Company expensed \$1,976,030 through  
7 August 18, 2011 and likely expensed additional amounts since then. Thus, the  
8 rate case expense reduced the Company's Margins for Interest Ratio ("MFIR")  
9 and Debt Service Coverage Ratio ("DSC") in 2010 and in 2011, and the ongoing  
10 expenses continue to reduce these critical ratios in 2012.

11 The amounts expensed in 2010 and 2011 will be reversed this year, at least  
12 in part, by the amount of rate case expense that are allowed recovery by the  
13 Commission. The accounting entry will be to record a negative rate case expense  
14 (credit to expense) and a regulatory asset (debit) for any amount of rate case  
15 expense that the Commission authorizes in this proceeding. This will increase the  
16 MFIR and DSC this year.

17 Instead of a writeoff, the Company will record a "writeup" that will  
18 increase income this year based on the total amount of recovery the Commission  
19 allows. Thus, as a practical matter, any self-inflicted damage to the MFIR and  
20 DSC from the excessive rate case expenses in 2010 and 2011 cannot be avoided  
21 for those years and the effect in those years should not be a factor in the amount  
22 of rate case expense that is allowed in this proceeding.

23  
24

**Depreciation Expense on CWIP Claimed to be In-Service on October 31, 2010**

1

2 **Q. Please describe the Company's request for additional depreciation expense**  
3 **on CWIP claimed to be in-service on October 31, 2010, the end of the test**  
4 **year in this proceeding.**

5 A. The Company seeks recovery of an additional \$359,678 in depreciation expense  
6 based on its claim that \$18,654,607 of its CWIP balance at October 31, 2010 was  
7 actually in-service.

8

9 **Q. In its Order in this proceeding, did the Commission set forth a conceptual**  
10 **framework for the test year as the basis for its determination of the**  
11 **Company's revenue requirement?**

12 A. Yes. The Commission adopted the historic test year as the conceptual framework  
13 for the revenue requirement and rejected the post-test year adjustments proposed  
14 by the Company and KIUC. More specifically, on the depreciation expense  
15 proforma adjustment proposed by the Company, the Commission stated:

16

17 **[W]e will approve and authorize Big Rivers' use, on a going-forward**  
18 **basis, of the depreciation rates proposed in its application. However,**  
19 **we will not authorize a level of depreciation expense that reflects the**  
20 **accrual of depreciation on Big Rivers' test-year-end CWIP balance.**  
21 **Going beyond the end of test year plant-in-service balances is**  
22 **inconsistent with the concept of a historical test year and a violation of**  
23 **the broad "matching principle" described previously in this Order.**  
24 **For this reason, we will limit the adjustment to the amount derived by**  
25 **applying Big Rivers' proposed depreciation rates to its test-year-end**  
26 **plant in service balances.**

27

28 **Q. Does the Company maintain its accounting records in accordance with**  
29 **GAAP and the RUS USOA?**

1 A. Yes. In response to KIUC Rehearing 1(a) and (d), the Company confirmed that it  
2 maintains its accounting books and records in accordance with GAAP and the  
3 RUS USOA. In addition, in response to KIUC Rehearing 1(b), the Company  
4 confirmed that its auditors did not find any exceptions or make any  
5 recommendations in their audit opinions or their management letters. I have  
6 attached a copy of the Company's entire response to KIUC Rehearing 1 as my  
7 Rehearing Exhibit \_\_\_(LK-4).

8

9 **Q. Is the Company required to maintain its accounting records in accordance**  
10 **with GAAP and the RUS USOA in any loan covenants or loan agreements?**

11 A. Yes. In response to KIUC Rehearing 1(c) and (f), the Company confirmed that it  
12 was required to maintain its accounting records in accordance with GAAP and the  
13 RUS USOA by the terms of its Indenture, Amended and Consolidated Loan  
14 Contract, CFC Revolving Line of Credit Agreement, and CoBank Revolving  
15 Credit Loan Facility.

16

17 **Q. The Company's request is based on the claim that \$18,654,607 of CWIP at**  
18 **October 31, 2010 actually was not CWIP, but was in service. Please respond.**

19 A. The Commission should reject the Company's request. The Commission is  
20 entitled to rely on the Company's accounting records, which the Company and its  
21 auditors determined were maintained in accordance with GAAP and the RUS  
22 USOA. The Company's claim is based upon a deconstruction of those accounting  
23 records and an after-the-fact determination that the CWIP it actually recorded in

1 those accounting records and reported previously to the Commission, the RUS,  
2 and its creditors, was not actually CWIP, but plant-in-service. Yet, this claim  
3 would be applicable only for ratemaking purposes. The Commission should  
4 reject the disparate results for accounting and ratemaking purposes.

5

6 **Q. The Company claims that its accounting records were not in error and that**  
7 **the projects remain in CWIP even after they are in-service to collect**  
8 **additional charges. Please respond.**

9 A. The Company made this claim in response to KIUC Rehearing 2. In this  
10 response, the Company provided a description of its CWIP accounting process,  
11 which it claims incorporates or may incorporate a lag in transferring CWIP to  
12 plant-in-service after the project is in-service. I have attached a copy of this  
13 response as my Rehearing Exhibit\_\_\_(LK-5)

14 If this is correct, then both the Company and its auditors have determined  
15 that this is an acceptable accounting practice and that its accounting records do  
16 not need to correct for this lag. If this is correct and it were not an acceptable  
17 accounting practice, then the Company could or should reform its accounting  
18 practice to transfer CWIP amounts to plant-in-service when the projects actually  
19 are placed in-service. There is no requirement in accounting to hold open work  
20 orders beyond in-service dates to collect additional charges.

21 In short, the Commission should not take upon itself the obligation to do  
22 something that neither the Company nor its auditors consider necessary or  
23 appropriate.

1

2 **Q. Does the Company's request for this depreciation expense violate the**  
3 **conceptual framework for the historic test year set forth by the Commission**  
4 **in its Order in this proceeding?**

5 A. Yes. If the Company's arguments regarding its accounting are rejected, as they  
6 should be, then the Company's request is based on nothing more than a selective  
7 post-test year adjustment. The Commission was unequivocal on the "four  
8 corners" of the historic test year and rejected attempts to incorporate post test year  
9 adjustments, both those proposed by the Company and those proposed by KIUC,  
10 including a known and measurable adjustment to reduce interest expense and the  
11 related TIER margin for the Company's prepayment of the RUS Series A Note.

12

13 **Depreciation Expense on CWIP Not In-Service on October 31, 2010, but Claimed to**  
14 **be In-Service Prior to September 1, 2011**

15

16 **Q. Please describe the Company's request for additional depreciation expense**  
17 **on CWIP not in-service on October 31, 2010, but claimed to be in-service**  
18 **prior to September 1, 2011, the effective date of the new rates in this**  
19 **proceeding.**

20 A. The Company seeks recovery of an additional \$1,284,476 in depreciation expense  
21 based on its claim that \$16,109,062 of its CWIP balance at October 31, 2010 was  
22 placed in-service after that date, but prior to September 1, 2011.

23

24 **Q. Should the Commission reverse itself on this issue in this Rehearing**  
25 **proceeding and adopt this selective post-test year adjustment?**

1 A. No. As I noted previously, the Commission was unequivocal on the “four  
2 corners” of the historic test year and rejected attempts to incorporate post test year  
3 adjustments.

4 Furthermore, even if the Commission had adopted selective post-test year  
5 adjustments in its Order, the Company’s proposed increase in depreciation  
6 expense on projects placed in-service after the test year, but prior to September 1,  
7 2011, could not have been known and measurable, at least in its entirety, at the  
8 time of the Company’s filing. They are known and measurable today in their  
9 entirety only because of the passage of time and the fact that there is a Rehearing  
10 proceeding.

11 The Commission should be careful not to upend the conceptual framework  
12 of its Order in which it rejected selective post-test year adjustments, and even  
13 more careful if it does consider this proposed adjustment that it does not accept  
14 the Company’s adjustment as “known and measurable” today when it could not  
15 have accepted it on that basis, at least in its entirety, when the issue was originally  
16 decided.

17

18 **Q. If the Commission does adopt either of the Company’s proposed post-test**  
19 **year adjustments to increase depreciation expense, should it also revisit the**  
20 **KIUC proposed adjustment to reduce interest expense and the related TIER**  
21 **to reflect the Company’s actual prepayment of the RUS Series A Note?**

22 A. Yes. The Commission should not selectively choose post-test year adjustments  
23 without setting forth some standard for such adjustments and then applying that

1 standard on a consistent basis. Although the Company has not articulated a  
2 standard for adopting its proposed post test year adjustments to increase  
3 depreciation expense, the Commission stated in its Order that adjustments to a  
4 historical test year must be “known and measurable,” and that consequently,  
5 “adjustments based on events occurring beyond the end of the test year are rarely  
6 accepted due to their inability to meet the requisite evidentiary standard.”

7 I noted previously that the Company’s post test year adjustments to  
8 increase depreciation expense adjustments did not meet the “known and  
9 measurable” standard, except retroactively due to the passage of time. However,  
10 the reduction in interest expense was “known and measurable” during the course  
11 of the proceeding. Thus, if the Commission does adopt the Company’s proposed  
12 selective post test year adjustments to increase depreciation expense, then it also  
13 should adopt the post test year adjustment to reduce interest expense and the  
14 related TIER.

15  
16 **Q. Does this complete your testimony?**

17 **A. Yes.**

**AFFIDAVIT**

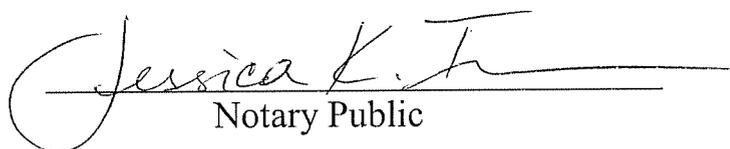
STATE OF GEORGIA        )

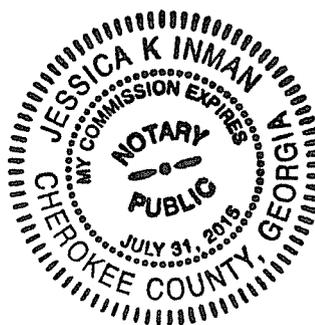
COUNTY OF FULTON        )

LANE KOLLEN, being duly sworn, deposes and states: that the attached is his sworn testimony and that the statements contained are true and correct to the best of his knowledge, information and belief.

  
\_\_\_\_\_  
Lane Kollen

Sworn to and subscribed before me on this  
3rd day of April 2012.

  
\_\_\_\_\_  
Notary Public



**REHEARING**

**EXHIBIT \_\_\_\_ (LK-1)**

**BIG RIVERS ELECTRIC CORPORATION**

**APPLICATION OF BIG RIVERS ELECTRIC CORPORATION  
FOR A GENERAL ADJUSTMENT IN RATES  
CASE NO. 2011-00036**

**Response to Kentucky Industrial Utility Customers'  
Initial Rehearing Request for Information  
dated March 9, 2012**

**March 22, 2012**

- 1 **Item 7) Refer to Exhibit Hite Rehearing-1, which provides a summary**  
2 **table of rate case expenses incurred through August 2011.**
- 3 **a. Please reconcile the amounts through August 2011 to the**  
4 **amounts requested in the Company's filing.**
- 5 **b. Please provide a copy of any variance analysis performed**  
6 **by the Company comparing the actual to the estimated**  
7 **amounts requested in the Company's filing prepared prior**  
8 **to the receipt of this request. If the Company did not**  
9 **prepare such an analysis prior to the receipt of this**  
10 **request, then please explain why it did not do so.**
- 11 **c. For each variance identified in response to part (a) of this**  
12 **question, please provide a detailed explanation of why the**  
13 **actual cost was greater than the estimated cost included**  
14 **in the Company's filing.**
- 15 **d. Please provide a copy of all engagement letters and**  
16 **purchase orders for each outside firm retained to assist**  
17 **the Company in its rate case, including all subsequent**  
18 **modifications and revisions, if any.**
- 19 **e. The summary table indicates that rate case expense was**  
20 **charged to account 928. Please indicate whether the**  
21 **Company expensed the rate case expenses or deferred**  
22 **them as they were incurred. Please provide a copy of the**  
23 **monthly journal entries for each month during which rate**  
24 **case expenses were incurred showing the accounts and**  
25 **amounts, including any journal entries for deferrals.**

**BIG RIVERS ELECTRIC CORPORATION**

**APPLICATION OF BIG RIVERS ELECTRIC CORPORATION  
FOR A GENERAL ADJUSTMENT IN RATES  
CASE NO. 2011-00036**

**Response to Kentucky Industrial Utility Customers'  
Initial Rehearing Request for Information  
dated March 9, 2012**

**March 22, 2012**

1 **Response)**

2 a. The rate case expense amounts through August 2011 are the  
3 amounts Big Rivers requested in its rate case filing, because Big  
4 Rivers requested its actual rate case expenses. See Big Rivers'  
5 August 11, 2011, Brief, page 48. This request was made  
6 consistent with customary Commission practice. Per the March  
7 2011 Application, the initial estimate of the third-party rate case  
8 expense cost was \$898,930.

9 The changes in actual rate case expenses incurred are  
10 documented in the record of this case. In response to  
11 Information Request PSC 1-52, Big Rivers provided details  
12 concerning the costs of preparing this case. Big Rivers' March  
13 18, 2011, response to that information request shows rate case  
14 costs from September 2010 through February 2011 of  
15 \$264,128.91. The response states that Big Rivers' "preliminary  
16 estimate of [its] third-party engineering, legal and consulting  
17 expenses" is \$898,930.

18 Big Rivers filed updates to that information request in  
19 accordance with the direction of PSC 1-52c. Those updates show  
20 actual rate case expenses of \$577,199.73 through March 2011  
21 (Big Rivers' May 11, 2011, Second Supplemental Response);  
22 actual rate case expenses of \$647,199.19 through April 2011 (Big  
23 Rivers' June 24, 2011, Third Supplemental Response); and  
24 actual rate case expenses of \$890,985.29 through May 2011 (Big  
25 Rivers' July 18, 2011, Fourth Supplemental Response). As Mr.

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1                   Wolfram acknowledged on behalf of Big Rivers at the hearing in  
2                   this matter on cross-examination by Commission counsel, Mr.  
3                   Raff, while at the time of the filing the rate case Big Rivers' total  
4                   anticipated costs were estimated at roughly \$890,000, by the  
5                   end of May the actual costs incurred were roughly \$890,000.  
6                   See transcript of hearing, testimony of John Wolfram, July 27,  
7                   2011, 11:33:00-11:35:00. Revised Exhibit Wolfram Rebuttal-1  
8                   and page 6 (Reference Schedule 2.13) of revised Exhibit Wolfram  
9                   Rebuttal-2, filed at the hearing on July 27, 2011, show the  
10                  original and updated pro forma adjustments for rate case  
11                  expenses as \$281,719 and \$482,076, respectively. As noted in  
12                  the revised Reference Schedule 2.13, the \$482,076 adjustment is  
13                  based on anticipated rate case costs of \$1,500,000, which is  
14                  based on actual costs through June 2011 and estimated  
15                  expenses for July and August 2011. Big Rivers' final update to  
16                  PSC 1-52 was filed August 18, 2011, and shows actual rate case  
17                  costs of \$1,976,029.71 through August 15, 2011. The attached  
18                  table compares the actual such cost incurred through the August  
19                  15, 2011, to the original cost estimate.

20                  b. Please see the response to part 7a above.

21                  c. Big Rivers' rate case was the first it had filed in approximately  
22                  20 years that involved its generation costs. Big Rivers  
23                  underestimated the level of time commitment that would be  
24                  required of its consultants and professionals in the case. Big  
25                  Rivers does not have a rates and tariffs department or in-house

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1 counsel. When Big Rivers began to prepare the rate case filing,  
2 Big Rivers was still working through the complex transition that  
3 resulted from the Unwind, including increasing the size of the  
4 company and converting to Oracle R12. It was also in the  
5 process of integrating into the Midwest Independent  
6 Transmission System Operator, Inc. Many of the additional  
7 demands resulting from the hundreds of information requests in  
8 the rate case were necessarily assigned to outside consultants  
9 and professionals. The complexity of the case, the large volume  
10 of the data requests and the information sought through them  
11 (that required thorough review), and preparations for the  
12 hearing were among the reasons that the costs were higher than  
13 Big Rivers originally projected. In addition, Big Rivers  
14 mistakenly thought that involving the smelters in the  
15 development of its depreciation study would reduce the amount  
16 of time that Big Rivers and its consultants would have to devote  
17 to that subject during the case, but that assumption proved  
18 incorrect. Once Big Rivers started down the path that resulted  
19 in the filing of the rate case, it concluded, due to the case's  
20 importance to Big Rivers' financial health, that it must do what  
21 was required to effectively prosecute the case, and that involved  
22 more extensive use of outside consultants and professionals than  
23 was originally anticipated.

24 d. Please see the CD that accompanies Big Rivers' March 18, 2011,  
25 response to PSC 1-42.

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1 e. Big Rivers expensed these amounts because it was required to  
2 do so by the RUS USOA pending action by the Commission. As  
3 an RUS borrower, Big Rivers is subject to the accounting  
4 prescribed by RUS Bulletin 1767B-1, Uniform System of  
5 Accounts - Electric. Accordingly, Big Rivers currently expenses  
6 (expense as incurred) all such costs until such time as (a) there  
7 is an "action" by this Commission (an order) approving the  
8 deferral of all or a portion of such costs in a regulatory asset and  
9 the associated accounting, including the related inclusion in  
10 rates (generally based on a three-year amortization), and (b) a  
11 determination is made by Big Rivers that it is probable that the  
12 RUS will approve its request (in writing) to establish such  
13 regulatory asset and the associated accounting.

14 Pending such specific Commission action in an order, as  
15 well as a Big Rivers conclusion that it was probable that RUS  
16 written approval would be forthcoming, any attempt to defer all  
17 or a portion of such costs in a regulatory asset would be  
18 improper and an item of accounting uncertainty. Big Rivers  
19 contends that currently expensing such costs until the  
20 aforementioned matters are resolved is not only required by  
21 RUS and GAAP, but is consistent with the accounting principle  
22 of conservatism. Potential uncertainties associated with such  
23 costs being incurred over multiple calendar years, the potential  
24 for the Commission disallowing all or a portion of such costs,  
25 etc., further justify the prudence of Big Rivers' accounting

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1 treatment of currently expensing such costs. The accounting  
2 treatment is to expense (debit) the rate case expenses as  
3 incurred to account 928 -- Regulatory Commission Expenses and  
4 to credit account 131 -- Cash.

5

6 Witness) Mark A. Hite

7

**Big Rivers Electric Corporation**

**Case No. 2011-00036**

**Reconciliation of Rate Case Expenses through August 2011 versus Amounts Requested in Big Rivers' Application**

Line No.	Vendor	August 18, 2011 Submittal	Original Estimate	Difference	Description
1	Burns & McDonnell	\$ 187,151.58	\$ 120,000.00	\$ 67,151.58	Engineering
2	GDS Associates	4,341.66	5,000.00	(658.34)	Engineering
3	The Prime Group	399,971.50	300,000.00	99,971.50	Consulting
4	Sullivan Mounjoy Stainback & Miller	386,316.92	300,000.00	86,316.92	Legal
5	Hogan & Lovells	897,199.84	173,930.00	723,269.84	Legal
6	D.R. Eicher Consulting	1,160.00	0.00	1,160.00	Consulting
7	American Management Consulting	18,281.25	0.00	18,281.25	Consulting
8	Orrick Herrington & Sutcliffe	2,440.92	0.00	2,440.92	Legal
9	Public Financial Management	79,166.04	0.00	79,166.04	Consulting
10	<b>Total</b>	<b>\$ 1,976,029.71</b>	<b>\$ 898,930.00</b>	<b>\$ 976,051.50</b>	

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**REHEARING**

**EXHIBIT \_\_\_\_ (LK-2)**

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1 **Item 10)** *Please refer to the Company's response and updated responses*  
2 *to Staff 1-52(c). Please provide copies of the invoices from the outside*  
3 *attorneys with the descriptions of the activities related to the rate case*  
4 *unredacted. The non-rate case activities may remain redacted.*

5

6 **Response)** Redacted invoices are provided in Big Rivers' original and  
7 supplemental responses to PSC 1-52. Big Rivers objects to providing un-redacted  
8 invoices on the ground that such documents are protected by the attorney-client  
9 and attorney work product privileges.

10

11 **Witness)** Mark A. Hite / Counsel

12

**REHEARING**

**EXHIBIT \_\_\_\_ (LK-3)**

**BIG RIVERS ELECTRIC CORPORATION**

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- 1 **Item 8)** *Please describe how the Company managed its rate case*  
2 *expenses, including, but not limited to, the following:*
- 3 **a.** *Overall control of the case and the cost of outside services.*  
4 *In addition to the general description, please identify the*  
5 *names and positions of the people responsible for each*  
6 *aspect of this process, and describe specifically how each*  
7 *such person managed the case and the cost of outside*  
8 *services.*
- 9 **b.** *Control over the scope of work and cost of individual*  
10 *firms and attorneys/consultants employed by those firms.*  
11 *Please identify the names and positions of the people*  
12 *responsible for each aspect of this process, and describe*  
13 *specifically how each such person managed the scope of*  
14 *work and the cost of each firm and its employees.*
- 15 **c.** *Copies of all documents related to the Company's control*  
16 *over the scope of work and cost of outside services,*  
17 *including, but not limited to, reports used for this purpose*  
18 *and all correspondence between the Company and*  
19 *individual firms and all correspondence internally within*  
20 *the Company.*
- 21 **d.** *Please describe in detail the Company's decision criteria*  
22 *applied to select each individual firm and the*  
23 *attorneys/consultants applied by those firms. Provide a*  
24 *copy of all documents that address these criteria and the*  
25 *weighting that was applied, if any.*

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- 1           e. *Please indicate if the Company engaged in competitive*  
2           *bids for its attorneys and consultants. If so, then please*  
3           *provide a copy of all bid documents. If not, then please*  
4           *explain why it did not do so.*
- 5           f. *Please provide a copy of all correspondence between the*  
6           *Company and individual outside firms regarding the*  
7           *Company's evaluation of or satisfaction with the firm's*  
8           *performance.*
- 9           g. *Please provide a copy of all internal correspondence*  
10          *regarding the Company's evaluation of or satisfaction*  
11          *with each outside firm's performance and/or individual*  
12          *attorney/consultant performance.*
- 13          h. *Please provide a copy of the Company's written policies*  
14          *and guidelines addressing the retention of outside*  
15          *services, and more specifically, professional outside*  
16          *services.*

17  
18  
19 **Response)**

20       a - h.   Mark Hite, Vice President Accounting & Interim Chief Financial  
21               Officer, is responsible for the work of Burns & McDonnell on the  
22               Depreciation Study and for the work of D.R. Eicher and The Prime  
23               Group on the Cost of Service and Rate Design Study. Both studies  
24               were competitively bid. Copies of the bidder proposals are provided  
25               on the CD accompanying these responses. The evaluation worksheet

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1 for each study is also provided on the CD. The expertise of D.R.  
2 Eicher was utilized solely to assist in drafting the Request For  
3 Quotes ("RFQ") for the Cost of Service and Rate Design Study. C.  
4 William Blackburn (Chief Financial Officer for Big Rivers at the time  
5 of the filing but since having retired from Big Rivers in February  
6 2012) had primary responsibility for the remainder of the consultants  
7 and professionals.

8 Professionals that were not selected through a bidding process  
9 were retained because of their institutional knowledge of Big Rivers  
10 and their expertise. For example, Big Rivers chose Mr. Spen to  
11 testify regarding the credit rating process because of his experience  
12 and superior reputation in that area. Hogan Lovells was selected to  
13 assist with the case as co-counsel because Big Rivers required  
14 additional counsel with expertise in rate-making issues. The  
15 attorneys with that firm who performed services in the rate case had  
16 long experience with Big Rivers, knew the company well, had  
17 previously represented Big Rivers with respect to Midwest ISO  
18 issues, had worked as co-counsel with Big Rivers' corporate counsel  
19 in the unwind transaction, and had knowledge of the smelter  
20 contracts and smelter issues. Because that experience related  
21 directly to many of the issues in the rate case, Big Rivers engaged  
22 that firm to assist. When the volume of work in the case expanded  
23 significantly, primarily due to the hundreds of data requests, the  
24 lawyers of that firm enabled Big Rivers to respond in a timely  
25 manner. Big Rivers did not hire other Kentucky regulatory counsel

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1                   for this role because of limited options due to conflicts of interest,  
2                   lack of expertise in the field, and lack of basic knowledge about Big  
3                   Rivers and cooperatives in general.

4                   Sullivan, Mountjoy, Stainback & Miller is Big Rivers' regular  
5                   corporate counsel. That firm is Big Rivers' regular counsel for  
6                   regulatory matters and had considerable knowledge about and  
7                   experience with the issues that were involved in the rate case.

8                   The Prime Group was selected because it has extensive  
9                   experience with cooperative rate-making, experience with regulation  
10                  in Kentucky, a local presence, experience with Big Rivers in previous  
11                  proceedings, availability of personnel and rates that were more  
12                  competitive than out-of-state consulting firms Big Rivers had  
13                  employed in the past.

14                  The rate case costs attributable to Big Rivers' consultants and  
15                  professionals were driven by the amount of work that had to be  
16                  performed, which was heavily impacted by the actions of the  
17                  intervenors and the Commission, not Big Rivers. Big Rivers did take  
18                  what steps it reasonably could to monitor and control costs. As the  
19                  documents filed with Big Rivers' responses to PSC 1-42 and 1-52  
20                  show, there were caps on certain tasks performed by Burns &  
21                  McDonnell and Mr. Spen, and discounts on invoices from Orrick,  
22                  Herrington & Sutcliffe and Hogan Lovells. Because the Hogan  
23                  Lovells attorneys were located in Washington, DC, under the terms  
24                  of Big Rivers' engagement agreement with that firm, Big Rivers was  
25                  not billed for travel time between Washington and Kentucky.

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1           Big Rivers kept track of rate case expenses, and that  
2 information was provided in the record of this case in the form of the  
3 updates to Big Rivers' response to PSC 1-52. Those expenses were  
4 reflected in various routine management reporting, including the  
5 monthly Departmental Actual vs. Budget Variance Reports, the  
6 monthly Re-Forecast, the monthly Financial Forecast, and the  
7 monthly Financial Report. Big Rivers' management was acutely  
8 aware of the magnitude of the outside professional costs being  
9 incurred in connection with this case in part because overruns in  
10 those expenses were met by deferring or cancelling other budgeted  
11 expenditures in order for the company to meet its lender MFIR  
12 requirements. The expenses for outside consultants and  
13 professionals in the rate case was a topic of regular discussion  
14 between and among members of management, at the monthly  
15 Internal Risk Management Committee meetings, and at the monthly  
16 board of directors meetings.

17           There is no correspondence or documents involving evaluation  
18 of the performance of outside consultants or professionals that has  
19 not been filed in the record of this case.

20  
21 **Witness)**   Mark A. Hite  
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**REHEARING**

**EXHIBIT \_\_\_\_ (LK-4)**

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- 1 **Item 1)** *Refer to page 8 lines 7-8 of Mr. Hite's Rehearing Testimony*  
2 *regarding the CWIP amount at the end of the test year for which the*  
3 *Company sought depreciation expense.*
- 4 **a.** *Please confirm that the Company maintains its*  
5 *accounting books in accordance with Generally Accepted*  
6 *Accounting Principles ("GAAP").*
- 7 **b.** *Please provide a copy of the Company's most recent*  
8 *audited financial statements along with the auditor's*  
9 *opinion and management's representations that the*  
10 *financial statements comply in all material respects with*  
11 *GAAP.*
- 12 **c.** *Please identify all loan agreements and/or covenants that*  
13 *require the Company to maintain its accounting books in*  
14 *accordance with GAAP, if any.*
- 15 **d.** *Please confirm that the Company maintains its*  
16 *accounting books in accordance with the requirements of*  
17 *the RUS Uniform System of Accounts ("USOA").*
- 18 **e.** *Please provide a copy of the Company's most recent*  
19 *annual Form 7 along with the auditor's opinion and*  
20 *management's representations that the financial*  
21 *statements comply in all material respects with the RUS*  
22 *USOA.*
- 23 **f.** *Please identify all loan agreements and/or covenants that*  
24 *require the Company to maintain its accounting books in*  
25 *accordance with the RUS USOA, if any.*

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1 **Response)**

- 2 a. Yes. As noted in Big Rivers' April 15, 2011, response to Item 13  
3 of the Attorney General's Initial Request for Information, "Big  
4 Rivers maintains its books on the basis of the RUS Uniform  
5 System of Accounts and GAAP..."
- 6 b. Big Rivers' most recent audited financial statements were  
7 provided on a CD in Big Rivers' June 24, 2011, supplemental  
8 response to Item 8 of the Attorney General's Initial Request for  
9 Information. A paper copy was filed in the record on June 29,  
10 2011. The two most recent management letters from external  
11 auditors (2009 from Deloitte & Touche and 2010 from KPMG)  
12 are attached to Big Rivers' April 15, 2011, response to Item 14 of  
13 the Attorney General's initial request for information. As noted  
14 in that response, "No recommendations were noted [in those  
15 letters] by the external auditors."
- 16 c. The following agreements between Big Rivers and its creditors  
17 require Big Rivers to maintain its accounting books in  
18 accordance with GAAP and USOA:
- 19 i. Indenture;  
20 ii. Amended and Consolidated Loan Contract;  
21 iii. CFC Revolving Line of Credit Agreement; and  
22 CoBank Revolving Credit Loan Facility.
- 23 d. Yes. As noted in Big Rivers' April 15, 2011, response to Item 13  
24 of the Attorney General's initial request for information, "Big  
25 Rivers maintains its books on the basis of the RUS Uniform

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1                   System of Accounts and GAAP..."; and in Big Rivers' March 18,  
2                   2011, response to Item 6 of Commission Staff's initial request for  
3                   information, which states, "Big Rivers' accrual basis accounting  
4                   policies follow the Uniform System of Accounts prescribed by the  
5                   Rural Utilities Service ("RUS")...."

6                   e.   RUS Form 7 is for distribution cooperatives. Big Rivers, as a  
7                   generation and transmission cooperative, files the RUS Form  
8                   12. Big Rivers' 2010 Annual RUS Form 12 is provided on the  
9                   CD accompanying these responses. Please see Big Rivers'  
10                  response to part 1b, above.

11                  f.   Please see Big Rivers' response to part 1c, above.

12  
13  
14   **Witness)**   Mark A. Hite

15

**REHEARING**

**EXHIBIT \_\_\_\_ (LK-5)**

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- 1 **Item 2) Refer to page 8 lines 9-12 of Mr. Hite's Rehearing Testimony**  
2 **wherein he states that \$18,654,607 of the CWIP balance at the end of the**  
3 **test year was in-service.**
- 4 **a. Were the Company's accounting books in error at the end**  
5 **of the test year for GAAP accounting purposes? Please**  
6 **explain your response and provide a copy of all**  
7 **authorities relied on to support your response.**
- 8 **b. Were the Company's accounting books in error at the end**  
9 **of the test year for RUS USOA accounting purposes?**  
10 **Please explain your response and provide a copy of all**  
11 **authorities relied on to support your response.**
- 12 **c. Please identify and describe the test the Company applied**  
13 **to determine that \$18,654,607 of the CWIP balance at the**  
14 **end of the test year was in service for purposes of the**  
15 **Company's rehearing request.**
- 16 **d. Is the test identified and described in response to part (c)**  
17 **of this question for purposes of the Company's rehearing**  
18 **request different in any respect than the test the Company**  
19 **applied for GAAP accounting purposes? If so, then please**  
20 **describe each such difference and how the Company**  
21 **applied this difference so that it resulted in a different**  
22 **result for the rehearing request than the Company**  
23 **recorded on its accounting books.**
- 24 **e. Is the test identified and described in response to part (c)**  
25 **of this question for purposes of the Company's rehearing**

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1                   *request different in any respect than the test the Company*  
2                   *applied for RUS USOA purposes? If so, then please*  
3                   *describe each such difference and how the Company*  
4                   *applied this difference so that it resulted in a different*  
5                   *result for the rehearing request than the Company*  
6                   *recorded for RUS accounting purposes.*

7

8                   **Response)**

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a.   and b.   No. When a project has been completed and is performing its intended function, the project manager reports the project as complete and provides the in-service date and a list of retirement units (assets) installed and retired. The project status is changed from active to complete, but remains open to capture any remaining costs that are yet to be received. The project costs are monitored for such additional costs. If, after a few months, no charges have been made to the project and the costs charged are comparable to the estimate, the project is then closed to completed plant and depreciation expense is adjusted retroactive to the in-service date. It is not unusual to have completed projects remain in CWIP for a period of time after completion to ensure all expenditures are captured in the final project cost. Big Rivers' employment of the aforementioned (long-standing) process of closing and transferring CWIP to plant in service has not resulted in a material misstatement of the financial statements and is

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- 1                   therefore not inconsistent with USOA and GAAP. Please see
- 2                   Big Rivers' response to KIUC Rehearing 1-1b and e.
- 3           c.    The "test" applied is the completion date of each project, also
- 4                   referred to as in-service date, as described in the response to
- 5                   parts 2a and 2b, above. When the in-service date is used, a total
- 6                   of \$18,654,607 of the 10/31/10 CWIP balance was in service for
- 7                   purposes of Big Rivers' rehearing request. Please see Big Rivers'
- 8                   responses to parts 2a and 2b, above.
- 9           d.    No.
- 10           e.    No.
- 11
- 12
- 13   **Witness)**   Mark A. Hite
- 14

**COMMONWEALTH OF KENTUCKY  
BEFORE THE PUBLIC SERVICE COMMISSION**

**RECEIVED**

APR 05 2012

PUBLIC SERVICE  
COMMISSION

**IN THE MATTER OF:**

**APPLICATION OF BIG RIVERS )  
ELECTRIC CORPORATION FOR A ) CASE NO. 2011-00036  
GENERAL ADJUSTMENT IN RATES )**

**DIRECT REHEARING**

**TESTIMONY**

**AND EXHIBITS**

**OF**

**STEPHEN J. BARON**

**ON BEHALF OF**

**KENTUCKY INDUSTRIAL UTILITY CUSTOMERS, INC.**

**J. KENNEDY AND ASSOCIATES, INC.  
ROSWELL, GEORGIA**

**April 2012**

**COMMONWEALTH OF KENTUCKY**  
**BEFORE THE PUBLIC SERVICE COMMISSION**

**IN THE MATTER OF:**

<b>APPLICATION OF BIG RIVERS</b>	)	
<b>ELECTRIC CORPORATION FOR A</b>	)	<b>CASE NO. 2011-00036</b>
<b>GENERAL ADJUSTMENT IN RATES</b>	)	

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**COMMONWEALTH OF KENTUCKY**  
**BEFORE THE PUBLIC SERVICE COMMISSION**

**IN THE MATTER OF:**

**APPLICATION OF BIG RIVERS            )**  
**ELECTRIC CORPORATION FOR A        )**        **CASE NO. 2011-00036**  
**GENERAL ADJUSTMENT IN RATES    )**

**DIRECT REHEARING TESTIMONY OF STEPHEN J. BARON**

**I. INTRODUCTION**

1

2       **Q.     Please state your name and business address.**

3       A.     My name is Stephen J. Baron. My business address is J. Kennedy and Associates,  
4             Inc. ("Kennedy and Associates"), 570 Colonial Park Drive, Suite 305, Roswell,  
5             Georgia 30075.

6

7       **Q.     Did you previously file testimony in the proceeding?**

8       A.     Yes. I filed Direct Testimony and Surrebuttal Testimony in this case.

9

10      **Q.     On whose behalf are you testifying in this proceeding?**

11      A.     I am testifying on behalf of Kentucky Industrial Utility Customers, Inc. ("KIUC"), a  
12             group of large industrial and Smelter customers of Big Rivers Electric Corporation,  
13             ("Big Rivers" or the "Company"). These customers are Alcan Primary Products

*J. Kennedy and Associates, Inc.*

1 Corporation, Century Aluminum of Kentucky, General Partnership, Domtar Paper  
2 Co., LLC, Kimberly-Clark Corporation and Aleris International, Inc.

3

4 **Q. What is the purpose of your testimony?**

5 A. I am providing testimony in support of KIUC's request for rehearing on the  
6 apportionment of the Commission approved revenue increase ("Revenue  
7 Allocation") to Rural, Large Industrial and Smelter customers. In the Commission's  
8 November 17, 2011 Order, the Commission found that the Rural rate class,  
9 comprised of residential, commercial and small industrial customers, was receiving  
10 annual subsidies (at present rates) of \$13.5 million based on the Commission  
11 approved 12 CP methodology. The Commission agreed with KIUC that the \$13.5  
12 million subsidy should be eliminated, but determined that it should be eliminated  
13 gradually and only by \$2.4 million in this rate case.

14

15 KIUC is requesting that the Commission reconsider its November 17<sup>th</sup> Order on the  
16 revenue allocation issue and require that all subsidies paid to the Rural class be  
17 eliminated in this proceeding. As I will discuss in this testimony, there are unique  
18 circumstances in this case that make the immediate removal of the Rural subsidy in  
19 the best interest of Big Rivers and all customers; not just the Smelters..

20

21

1           **II.     THE COMMISSION’S DETERMINATION THAT THE RURAL SUBSIDY**  
2                           **BE ELIMINATED GRADUALLY IS NOT APPROPRIATE IN THIS**  
3   **SPECIAL CIRCUMSTANCE**

4  
5           **Q.     Can you briefly summarize the Commission’s findings with regard to cost of**  
6                           **service?**

7           A.     The Commission Order adopted a 12 CP cost study and reflected “the exclusion of  
8                           Big Rivers’ proposed Smelter TIER adjustment” and the inclusion of an adjustment  
9                           to allocate the \$1 million of DSM expenses directly to the Rural rate class. Using  
10                          this cost of service methodology, the Commission found that the Rural class subsidy  
11                          was \$13.5 million. This subsidy was being paid to Rural by the Smelters.

12  
13          **Q.     Did the Commission allocate the approved revenue increase in a manner that**  
14                           **would fully eliminate these Rural class subsidies?**

15          A.     No. While the Commission agreed with KIUC that the subsidy paid by the Smelters  
16                          to the Rurals should be eliminated, it determined that it should be done gradually.<sup>1</sup>  
17                          The Commission reduced the Rural subsidies by \$2.4 million from the present rate  
18                          level of \$13.5 million. The Order requires that the Smelters maintain an \$11.1  
19                          million subsidy payment to the Rural customer class.<sup>2</sup> While the Commission’s

---

<sup>1</sup> See November 17, 2011 Order at 29-30.

<sup>2</sup> The Smelters will make total subsidy payments of \$11.7 million, \$11.1 million of which goes to the Rural class.

1 decision reduced the rate gap between the Rural class and the Large Industrial and  
2 Smelter classes, Rural customers continue to pay rates significantly below the cost to  
3 serve them. Smelter customers thus continue to pay rates in excess of cost of service  
4 to fund these continuing Rural subsidies.

5

6 **Q. Would you please explain the reasons why the Commission should fully**  
7 **eliminate Rural subsidies in this Rehearing Case?**

8 A. There are a number of unique and special circumstances that distinguish Big Rivers  
9 from other Kentucky electric utilities that make the elimination of the Rural subsidy  
10 urgent and in the best interest of not only the Smelters, but also the Rural customers  
11 and Big Rivers. The uniqueness of the Smelters and Big Rivers justifies such a  
12 policy (elimination of all Rural subsidies) in this case while preserving the  
13 Commission's ratemaking flexibility on revenue allocation in other Kentucky  
14 electric utility rate cases.

15

16 **Q. Would you please discuss the first of the four unique circumstances on the Big**  
17 **Rivers' system supporting the elimination of all Rural subsidies in this case?**

18 A. The first of these unique attributes of the Big Rivers' system is the most important –  
19 it is the exceptionally large concentration risk associated with serving the two  
20 Smelter customers. The two Smelters constitute 68% of the Big Rivers mWh sales  
21 and about 65% of its revenues. This is a highly unique circumstance that does not

1           prevail on any other Kentucky electric utility system. What makes this  
2           concentration risk so problematic is that both of the Smelter customers are aluminum  
3           smelters whose profitability and survivability is tied directly to the price of  
4           aluminum and the cost of the primary production input factor – electricity.

5  
6           As discussed in the original direct testimony of KIUC witness Henry Fayne, the  
7           economic viability of the aluminum smelters on the Big Rivers’ system are highly  
8           sensitive to the London Metal Exchange (“LME”) price of aluminum. It is a  
9           straightforward economic fact of life that at a certain LME price, it will simply be  
10          uneconomic to continue production. All else being equal the higher the cost of  
11          electricity to the Smelters the lower the margin for error. If the LME aluminum  
12          price drops and a primary input factor (electricity) in the Smelting process increases,  
13          the risk of failing to maintain economic viability increases. While the Commission  
14          cannot control the LME price the Commission does have complete control over its  
15          public policy determinations with regard to imposing charges on the Smelters to  
16          subsidize Rural residential, commercial and small industrial customers.

17  
18          **Q. How does the Commission’s imposition of a subsidy charge to the Smelters**  
19          **increase the overall concentration risk on the Big Rivers’ system?**

20          A. The imposition of millions of dollars of subsidy charges in the Smelter rates has two  
21          effects. First, since it raises the cost of electricity to the Smelters, it increases the

1 potential for the Smelters to become uneconomic, for any given level of LME price.  
2 This means that the inclusion of these subsidies contributes to the potential loss of  
3 the Smelter load and revenues to the Big Rivers' system. The consequences of this  
4 loss would be borne entirely by Big Rivers and its remaining customers. The second  
5 consequence of this subsidy policy is that it increases the overall concentration risk  
6 by recovering a greater proportion of overall system revenues from two customers  
7 who have relatively similar production processes and cost structures and who are  
8 driven by the same basic input factors (labor and electricity).

9  
10 **Q. You discussed the added risk to Smelter economic viability from drops in the**  
11 **LME aluminum price. What is the recent history of the LME price?**

12 A. As reported by KIUC witness Henry Fayne, the LME aluminum price was \$2,500  
13 per metric ton at the time of the filing of his original direct testimony in this case.<sup>3</sup>  
14 Today, the LME aluminum price has fallen to \$2,081 per metric ton, a \$419 per ton  
15 (17%) drop [see Baron Exhibit \_\_ (SJB-1)], and has fallen to as low as \$1,950 per ton  
16 since the Commission's November 17, 2011 Order. This LME aluminum price drop  
17 occurred at the same time that a significant Smelter production cost (electricity)  
18 increased as a result of the Commission ordered revenue allocation in this case.  
19 While I am not attempting to predict the level of future LME aluminum prices, the  
20 volatility of these prices contributes significantly to the risk of uneconomic operation

---

<sup>3</sup> Fayne Direct Testimony at page 10.

1 for the Smelters (all else being equal). When combined with the Smelter  
2 concentration risk on the Big Rivers' system, the LME aluminum price volatility  
3 increases the overall risk of adverse rate and financial consequences for Big Rivers  
4 and its remaining customers. Compounding this problem by requiring the Smelters  
5 to make non-cost based subsidy payments to the Rural rate class is not an optimal  
6 ratemaking policy. Again, this is a unique circumstance that exists on the Big  
7 Rivers' system that is not present on other Kentucky electric utility systems.

8  
9 **Q. How would the loss of the Smelter loads impact Rural customers?**

10 A. KIUC provided evidence through its witnesses Dr. Mathew J. Morey and Henry  
11 Fayne that if the Smelters were to curtail operations the rate impact on Rural  
12 customers would be staggering. According to Dr. Morey, the net margin  
13 contribution from the Smelters averages \$162 million per year.<sup>4</sup> Absent sales to  
14 the Smelters, Big Rivers would need to seek replacement revenues through a  
15 similar level of sales within regional wholesale markets. Thus, the issue is  
16 whether Big Rivers, as a merchant generator, could achieve a level of margin  
17 contribution from off-system sales in the wholesale energy market equivalent to  
18 the margin it receives from the Smelters.

19  

---

<sup>4</sup> Morey Direct Testimony at p. 16.

1 Dr. Morey's analysis concludes that due to high operating costs at some Big  
2 Rivers' plants and the frequently low locational marginal price ("LMP"), Big  
3 Rivers would only manage to sell into the wholesale market an average of about  
4 4.2 million MWh per year of the 7.3 million MWh per year of lost Smelter sales.  
5 Dr. Morey concludes that Big Rivers' margins would deteriorate by  
6 approximately \$83 million per year if the Smelters shut down and Big Rivers  
7 were forced to sell the excess energy in the wholesale market.<sup>5</sup> Making up the  
8 shortfall would have to be borne by the remaining, primarily Rural customers  
9 whose rates would increase by more than 55%.<sup>6</sup>

10  
11 **Q. Given the predicted 55% rate increase that Rural customers would**  
12 **experience if the Smelters were to shut down operations, is it in the best**  
13 **interest of Rural customers for the Smelters to pay them a rate subsidy?**

14 A. No. The subsidy paid to the Rural class by the Smelters is penny-wise and pound-  
15 foolish from the perspective of Rural customers. It may currently save the Rural  
16 class a small amount on each bill, but it puts the Smelters at significantly greater risk  
17 of shutting down. If such a scenario were to take place, the Rural customers would  
18 suffer tremendous financial harm, that would far exceed any benefit they currently  
19 receive from the subsidy paid by the Smelters.

---

<sup>5</sup> Morey Direct Testimony at pp. 4-5.

<sup>6</sup> Fayne Direct Testimony at p. 12.

1

2 **Q. Is the Rural subsidy necessary to prevent Big Rivers' Rural customers from**  
3 **paying high electric rates relative to customers served by other utilities?**

4 A. No. Big Rivers' Rural residential rates are relatively low compared to other  
5 Kentucky electric utilities. Based on data provided in this case (KIUC Cross Exhibit  
6 10, based on December 2010 data), Big Rivers' proposed Rural residential rates  
7 were among the lowest rates in Kentucky and significantly lower than the national  
8 average residential rate.

9

10 **Q. Does this remain the case today?**

11 A. Yes. Based on the most recent U.S. Energy Information Administration ("EIA")  
12 data, Kentucky residential rates in 2011 ranked 7<sup>th</sup> lowest in the nation [see Baron  
13 Exhibit\_\_(SJB-2)] at 9.09 cents/kWh. Following the Commission authorized  
14 increase in this case, residential customers on the Kenergy system (one of the two  
15 Big Rivers' members) paid average rates of 7.9 cents/kWh. The fact that Big  
16 Rivers' Rural residential rates are among the lowest in Kentucky and that Kentucky  
17 residential rates are among the lowest in the nation provides additional support to  
18 KIUC's recommendation to fully eliminate Rural subsidies in this case.

19

1       **Q. Does the existence of the Rural Economic Reserve (“RER”) provide an even**  
2       **greater assurance that Big Rivers’ Rural customers will continue to enjoy**  
3       **relatively low electric rates even if the subsidy is eliminated in this case?**

4       A. Yes. Big Rivers’ Rural customers are in a unique and favorable position given the  
5       existence of the RER that provides a future cushion for rural residential and small  
6       business customers from the impacts of higher electric rates. The Commission  
7       established the RER in its Order in Case No. 2007-00455 for the purpose of  
8       providing rate mitigation for Rural customers. The Commission Order intended that  
9       the fund be used to mitigate the impact of future FAC and Environmental Surcharge  
10      increases for the sole benefit of Rural rate class customers. Based on Big Rivers’  
11      response to KIUC 1-64, the balance in the RER fund was expected to be \$63 million  
12      by September 2011 (this is equivalent to about 7 months of no cost electric service  
13      from Big Rivers to the Rural class).

14  
15      The RER is expected to begin to mitigate Rural residential and small business rates  
16      in 2015 and continue until early 2018. While the Commission rejected KIUC’s  
17      original proposal to specifically utilize a portion of the RER to offset the elimination  
18      of Rural subsidies, the RER will continue to be available in the future to mitigate the  
19      effects of higher electric rates to Rural customers through its intended operation.

20

1           The RER's rate mitigation benefit to Rural customers provides a unique cushion  
2           against the impact of future rate increase for these smaller customers that does not  
3           exist on other Kentucky electric utility systems. No other Kentucky electric utility  
4           has such a residential and small business customer rate mitigation mechanism.

5

6           **Q.    Does your recommendation to fully eliminate the Rural subsidies in this case**  
7           **create a policy precedent for the Commission that would be applicable in**  
8           **other Kentucky electric utility rate cases?**

9           A.    No.    The Rural subsidies, to the extent that it increases the unprecedented level of  
10           concentration risk associated with the two Smelter customers may only  
11           temporarily lower rates to the Rural rate class if it ultimately causes the loss of  
12           either or both of the Smelter customers.    This is a unique circumstance in  
13           Kentucky that only applies to Big Rivers and therefore any Commission  
14           precedent adopted in this case regarding the elimination of subsidies can easily be  
15           distinguished on a policy basis from other utilities regulated by the Commission  
16           (LGE, KU, KPCo, East Kentucky Cooperative).  This will not set an adverse  
17           precedent for Commission policy in other Kentucky utilities because there are no  
18           other utilities in which a failure to eliminate subsidies (and reduce and mitigate  
19           large industrial rates) could ultimately result in higher rates, and potentially much  
20           higher rates through the loss of 65% of the utility's revenues in the event that two  
21           single customers shut down.

1

2

In this unique case, the Commission should adopt a public policy that reduces concentration risk and the related cost consequences by fully eliminating the Rural subsidies.

3

4

5

**Q. What is your specific recommendation in this Rehearing Case on revenue allocation?**

6

7

**A.** I am recommending that all of the remaining Rural rate class subsidies be eliminated in this proceeding. Table 1 shows the adjustments to the Commission Ordered rate class revenue increases to accomplish this Rural subsidy elimination.

8

9

10

<b>Table 1</b>				
<b>Big Rivers Electric Corporation</b>				
<b>KIUC Recommended Revenue Allocation to Remove Rural Subsidies</b>				
	<b>Total System</b>	<b>Rurals</b>	<b>Large Industrials</b>	<b>Smelters</b>
Rate Base - Commission Adjusted 12 CP	1,175,239,849	360,953,693	99,688,642	714,597,513
Net Utility Operating Margin	31,612,553	(3,825,556)	2,453,136	32,984,973
Return on Rate Base	2.69%	-1.06%	2.46%	4.62%
Subsidy at Present Rates	-	(13,534,781)	(228,370)	13,763,150
Total Increase Approved	26,744,776	10,597,930	1,969,615	14,177,231
Income at Proposed Rates	58,357,329	6,772,374	4,422,751	47,162,204
Return on Rate Base - Proposed Rates	4.97%	1.88%	4.44%	6.60%
Subsidy at Proposed Rates	-	(11,151,026)	(527,355)	11,678,381
Revenue Increase to Eliminate Rural Subsidies	-	11,151,026	(1,360,218)	(9,790,808)
<b>KIUC Recommended Revenue Allocation</b>	<b>26,744,776</b>	<b>21,748,955</b>	<b>609,397</b>	<b>4,386,423</b>
Income at KIUC Recommended Rates	58,357,329	17,923,400	3,062,533	37,371,396
Return on Rate Base - KIUC Recommended Rates	4.97%	4.97%	3.07%	5.23%
Subsidy at KIUC Recommended Rates	-	-	(1,887,573)	1,887,573

11

12

1       **Q.    Table 1 shows that the Rural class subsidies have been eliminated, but the**  
2       **Large Industrial subsidies continue. Would you explain why this occurs?**

3       A.    Because of the contractual linkage between the Smelter rates and the Large  
4       Industrial rates, pursuant to the Smelter Agreements, it is necessary for the Smelters  
5       to continue paying subsidies to the Large Industrial class.     However, as shown in  
6       Table 1, the subsidies paid by the Smelters have been reduced from \$13.8 million to  
7       \$1.9 million.

1           **III. THE COMMISSION’S ORDER UNINTENTIONALLY ASSIGNS A**  
2                           **PORTION OF RURAL DSM COSTS TO THE SMELTERS**

3  
4           **Q. Are there any additional issues that you would like to address that support the**  
5           **elimination of all Rural subsidies in this case?**

6           A. The Commission Order clearly states that it is the Commission’s intention to assign  
7           100% of the test year DSM expense (\$1,000,000) allowed by the Commission in this  
8           case to the Rural rate class that will receive the benefits of such programs, and none  
9           of these costs to the Smelters or the Large Industrial Class.<sup>7</sup> While I agree that all of  
10          the DSM expenses should be assigned to the Rural rate class, the Commission’s  
11          Order does not fully accomplish its own stated objective.

12  
13          Specifically, while the Commission has adjusted Big Rivers’ class cost of service  
14          study to directly assign 100% of the \$1 million in DSM expense to the Rural rate  
15          class, this specific assignment is only effective in the event that the Rural rate class  
16          actually pays its full cost of service without subsidies. As I discussed previously, the  
17          Commission Order does not fully eliminate the subsidies received by the Rural class.  
18          The Rural class continues to receive \$11.1 million in subsidies (see Table 1), which  
19          means that the Rural class is not paying 100% of all of the costs for which it is

---

<sup>7</sup> Commission Order of November 17, 2011 at page 22; “For that reason, in allocating the revenue increase granted herein, we will incorporate an adjustment to ensure that none of the \$1 million will be recovered from the Smelters. Also at page 29; “the Commission will make an adjustment to reflect the assignment of the full \$1 million cost for Big Rivers’ energy efficiency programs to the Rural rate class.”

1 responsible (including, by definition, 100% of the DSM expenses assigned by the  
2 Commission). While the cost of service study cannot tell us specifically which costs  
3 the Rural rate class is not paying, it is reasonable to assume that the \$11.1 million in  
4 subsidies (the amount by which rates are under-recovering cost of service) is  
5 proportionately distributed among all categories of cost, including the DSM  
6 expenses. As a result, by virtue of the Rural class not paying all of its assigned  
7 costs, the Commission Order results in a portion of DSM expenses being paid by the  
8 Smelter class (the Large Industrial class, as shown in Table 1, is also receiving a  
9 small amount of subsidy payments).

10  
11 This inconsistency is easily cured. First, if the Commission eliminates the Rural  
12 subsidy per KIUC's request, the issue regarding the allocation of DSM expenses will  
13 fix itself because it is the subsidy that is causing the misallocation of DSM expenses.  
14 Or second, DSM charges can be recovered from the Rurals through a surcharge  
15 mechanism. This would directly assign the responsibility of these costs to the class  
16 of customers identified in the Commission's Order.

17  
18 **Q. In the event that the Commission authorizes an additional revenue increase**  
19 **for Big Rivers (above the \$26,744,776 amount), how should this additional**  
20 **increase be allocated among rate classes?**

1       A.     If the Rural subsidy is eliminated entirely as I am recommending, then any  
2             additional revenue increase should be allocated proportionately to all rate classes.  
3             If the Rural class subsidy is not fully eliminated, then any additional increase  
4             should be assigned to the Rural class, in order to not make the subsidy paid by the  
5             Smelters even greater.

6

7       **Q.     Does that complete your testimony?**

8       A.     Yes.

**AFFIDAVIT**

STATE OF GEORGIA        )

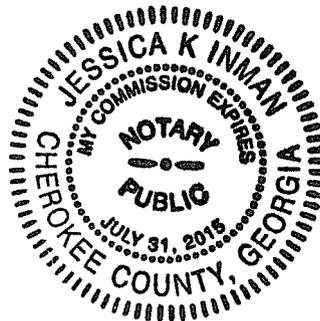
COUNTY OF FULTON        )

STEPHEN J. BARON, being duly sworn, deposes and states: that the attached is his sworn testimony and that the statements contained are true and correct to the best of his knowledge, information and belief.

*Stephen J. Baron*  
\_\_\_\_\_  
Stephen J. Baron

Sworn to and subscribed before me on this  
3rd day of April 2012.

*Jessica K. Inman*  
\_\_\_\_\_  
Notary Public



**COMMONWEALTH OF KENTUCKY**  
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**REHEARING CASE**  
**EXHIBIT \_\_ (SJB-1)**  
**OF**  
**STEPHEN J. BARON**



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**LME Official Prices (US\$/tonne) for 2 Apr 2012**

ALUMINIUM	Prompt Date	Buyer (\$)	Seller (\$)
Cash	04/04/2012	2,081.00	2,081.50
3 Months	02/07/2012	2,121.00	2,121.50
December 1	18/12/2013	2,265.00	2,270.00
December 2	17/12/2014	2,353.00	2,358.00
December 3	16/12/2015	2,420.00	2,425.00
15 Months	17/07/2013	2,228.00	2,233.00
27 Months	16/07/2014	2,318.00	2,323.00

Register free on for current calendar year historical LME ALUMINIUM Price Data

**LME Official Settlement Price**

ALUMINIUM	PROMPT	SELLER
Cash	04/04/2012	\$2,081.50

**LME Asian Benchmark** for 22/03/2012

ALUMINIUM	22/06/2012	\$2203.6
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**LME Official Opening Stock (in tonnes)**

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**REHEARING CASE**  
**EXHIBIT\_\_(SJB-2)**  
**OF**  
**STEPHEN J. BARON**

**Energy Information Administration Residential Electric  
Rates - Average 2011 Rate by State**

Year	Month	State	Avg. Residential (c/kWh)
2011		ID Total	7.90
2011		WA Total	8.33
2011		ND Total	8.56
2011		UT Total	8.97
2011		AR Total	9.05
2011		LA Total	9.06
2011		KY Total	9.09
2011		WY Total	9.14
2011		NE Total	9.30
2011		SD Total	9.34
2011		WV Total	9.40
2011		OK Total	9.51
2011		OR Total	9.60
2011		MT Total	9.77
2011		MO Total	9.78
2011		TN Total	9.83
2011		IN Total	10.06
2011		MS Total	10.14
2011		NC Total	10.29
2011		IA Total	10.50
2011		KS Total	10.63
2011		VA Total	10.68
2011		MN Total	10.97
2011		NM Total	11.04
2011		GA Total	11.07
2011		AZ Total	11.07
2011		SC Total	11.13
2011		CO Total	11.26
2011		TX Total	11.27
2011		AL Total	11.30
2011		OH Total	11.44
2011		NV Total	11.61
2011		FL Total	11.67
2011		IL Total	11.81
2011		WI Total	13.06
2011		MI Total	13.12
2011		PA Total	13.38
2011		DC Total	13.40
2011		MD Total	13.44
2011		DE Total	13.74
2011		RI Total	14.45
2011		MA Total	14.82
2011		CA Total	15.24
2011		ME Total	15.41
2011		NJ Total	16.24
2011		VT Total	16.28
2011		NH Total	16.54
2011		AK Total	17.57
2011		CT Total	18.11
2011		NY Total	18.30
2011		HI Total	34.68
2011		US Total	11.80